



“The Specialists in School Furniture”
#27 – 19 October 2009

Week 3 – Term 4

Let the countdown begin. Only eight weeks left of 2009 and that's it! Where, oh where, did the year go? But with that in mind bring on the Christmas holidays, sunshine, refreshments and a little R & R. We could all do with some of that.

Term 3-4 holidays saw me at a SLANZA conference in Christchurch. It was the first time for Just School Furniture Ltd and what a response, worthwhile indeed. Then it was business as usual, trying to make everybody happy, clearing the orders due out and in most cases managing a successful outcome. Apologies' to the four who we were unable to clear up until the end of last week.

During the holidays Jackie spent most, well as much as possible, of her time with the girls doing what girls do. Jenny has been away on sick leave (too much of me for the year!) and should be back on deck in a week or so, which has meant lots of multi-tasking for the “old fella” but I managed.



Last holidays it was Ice Age 3. This time I got to go to UP. Not as good but Sophie enjoyed it, well I think she did, and now Holly wants to go to “This Is It” Michael Jackson, so that's on for the end of the month. I will let you know on my way round how that goes.

We have signed up a new supplier and I think you will be more than happy with what they/we can do. They are very on to it.

Finally we have a price sheet that stands still rather than reflecting the ups and downs that we've seen this year, and there is a link back into the North Island which is always handy for those "out of the blue" orders we get.

Financially it has not been an easy year but to those suppliers who have helped us out a big thank you and to all our customers, thanks for your patience and understanding.

Speaking to a great group of Principals last week and it was fantastic to mention Bathurst, Holden 9 out of the top 10 cars and the only Ford next season will be a Holden, 4 years waiting was worth it!!

Term 4 at a glance.

- Week 1
Local.
- Week 2
Local.
- Week 3
Local/Nelson Principal Conference.
- Week 4
Local.
- Week 5
Local.
- Week 6
North/West.
- Week 7
Local.
- Week 8-9
South.
- Week 10
Local

I look forward to catching up with you in your town very soon, if we don't catch up on behalf of Just School Furniture Ltd, Jackie and Jenny and I.

I, we wish a very Merry Christmas, a safe and joyous New Year and look forward to being of service to you in 2010 .

Brent, Jackie and Jenny.

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